

# Environmental Contracting

***Chief, Environmental Branch***



US Army Corps  
of Engineers  
Louisville District

# ***What's new at the Corps?***

- Focus on Performance Based Contracting
- Multiple Award Remediation Contracts (MARC)
- Existing contracts in the toolbox



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# ***Performance Based Contracting***

- Federal Government Initiative
- Contracts will be less prescriptive
- Contracts will be based on objectives & results
- Intended to improve cost & schedule without compromising cleanups
- Looking for innovation

# ***MARC Overview***

- Next generation of “Full-Service” contracts
- Two solicitations – F&O and SB
- ID/IQ Performance Based Contract with provisions for:
  - Fixed Price Remediation with Insurance (FPRI)
  - Firm Fixed Price
  - Cost Reimbursable (CPFF, CPAF, CPIF)



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# ***Scope of Services***

- All aspects of CERCLA, RCRA, NEPA
  - ☐ remedial studies
  - ☐ incidental remedial design
  - ☐ environmental remediation
- Ordnance Explosive Services
  - ☐ full range of surveys
  - ☐ EE/CA
  - ☐ removal
  - ☐ disposal



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# ***MARC Overview (con't)***

## ■ Full & Open (Large) Business Awards

- Five contractors
- \$300 million total
- Ten year contract period

## ■ Small Business Awards

- Five contractors
- \$100 million total
- Ten year contract period

# ***MARC Overview (con't)***

- Award Term Plan Period of Performance
  - 3 Year Base Contract
  - 2 Year Option
  - 5 Year Award Term Option Periods  
(2 year & 3 year)\*

*\* Awarded based on superior contractor performance*

# ***Task Order Process***

- Government prepares
  - ☐ Performance Work Statement/Scope Of Work (PWS/SOW)
  - ☐ Independent government estimate (IGE)
  - ☐ Request For Proposal
- Contractors submit proposals containing
  - ☐ Technical approach
  - ☐ Staffing plan
  - ☐ Work Breakdown Structure (WBS)
  - ☐ Schedule
  - ☐ Cost





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# ***Competing of Task Orders***

- Awards generally based on Best Value
- Price or cost will be consideration factors
- Evaluation Criteria must include past performance
- Provides flexibility for other factors
  - project specific knowledge – regulators, geology, successful closure
  - innovative technologies
  - demonstrated experience on directly related projects
  - management approach/staffing/key personnel
  - capacity/proven ability for quick response, mobilization, etc.

# ***Team Members and Resources (Full & Open/Large Business)***

## ■ **TetraTech NUS, Inc.**

- ☐ CKY, Inc.
- ☐ Safety and Ecology Corporation (SEC)
- ☐ Ordnance and Explosives, Inc. (OER)
- ☐ Clean World Engineering, Ltd.

## ■ **SAIC, Inc.**

- ☐ Severson, Inc. (SB)
- ☐ USA Environmental (SB) (UXO/OE)
- ☐ Hydrogeologic, Inc. (SB)



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# ***Team Members and Resources (Full & Open/Large Business) (con't)***

## **■ Shaw Environment and Infrastructure, Inc.**

- ☐ Cape Environmental (SDB)
- ☐ ICI, LL (VOSB/HUBzone)
- ☐ ATI, Inc. (SDB) – UXO/OE expertise

## **■ URS, Inc.**

- ☐ MKM (8-A)

# ***Team Members and Resources (Full & Open/Large Business) (con't)***

## **■ Jacobs Engineering**

- ☐ Explosive Ordnance Disposal Testing, Inc. (EODT)  
(SB)
- ☐ Solutions to Environmental Problems (STEP, Inc.)  
(SDB 8-A)
- ☐ Caberra Services, Inc. (SDB 8-A)

# ***Team Members and Resources (Small Business)***



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## **■ TolTest, Inc.**

- ☐ Montgomery Watson-Harza (MWH)
- ☐ USA Environmental, Inc. (UXO/OE)

## **■ Environmental Chemical Corporation**

- ☐ MACTEC, Inc.
- ☐ ASW, Inc. (WOSB / HubZone) – UXO



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# ***Team Members and Resources (Small Business) (con't)***

## **■ Environmental Quality Management, Inc.**

- ☐ CDM
- ☐ Prime Engineering, Inc.
- ☐ USA Environmental, Inc. (UXO/OE)

## **■ MKM Engineers, Inc.**

- ☐ URS
- ☐ Arcadis

## **■ Cape Environmental Management, Inc.**

- ☐ Shaw E&I

# ***Current A/E Contracts***

<u>Contractor</u>	<u>Capacity</u>	<u>Expires</u>
■ SAIC	\$15M	Jun 09
■ CH2M Hill	\$15M	Jun 09
■ URS Group	\$15M	Jun 09
■ Stratum Engr	\$10M	Jul 09
■ GEO Cnsltnts	\$ 5M	Jul 09
■ Terraine-Ensafe	\$ 5M	Sep 09
■ EA-Envr, Sci, Tech	\$ 3M	Jun 05

# ***Current Remediation Contracts***



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<u>Contractor</u>	<u>Capacity</u>	<u>Expires</u>
■ MWH (TERC)	\$300M	Apr 07
■ CATI (PRAC)	\$ 15M	Jan 07
■ CAPE (PRAC)	\$ 15M	Oct 05
■ Proj Res (PRAC)	\$ 15M	Sep 05



# QUESTIONS?



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